StrategicERP®
Power of Technology Developed by IITians

Version 22.1

StrategicERP's Bulletin for

Government & Public Sector ERP

Facilitating Functional and Digital Transformation at local, state and central government levels. StrategicERP's business automation solutions have led to an increase in:

- **Sales pipeline** & productivity

- **Sales forecast** accuracy

- **Optimisation of** production cost

- **Effective resource** utilisation

- **Customer engagement** & retention

- **Business** revenue

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StrategicERP, a global provider of information technology and outsourcing services was founded in the year 2005 at Mumbai. **We provide industry-centric business automation solutions, Rapid Application Development (RAD) and advisory services to enterprises in the public and private sectors.**

"With the StrategicERP system, one can create a perfect lasting fit for their business by implementing only the modules that are required immediately and subsequently building the financial and operational system over time by adding more modules as the business grows
-" Praful Gami, Director

"We innovate to equip our 700 customers with the tools to become efficient and adaptive with digital, logical and AI transformations.
- " Ashvin Gami, Managing Director

OUR STORY begins in 2005 at the prestigious IIT-Bombay, where the idea for StrategicERP was born. Soon after developing and delivering customised ERP solutions for a real estate client, we were approached by many more. Requests from other industries started pouring in, our teams began growing and the rest, as they say, is history!

Today, StrategicERP has garnered an enviable client base of more than 700 customers around the world with 2 lakhs ERP users.

WHAT WE DO is empower small and large companies with customised process automation solutions to increase productivity and revenue in addition to creating scalable and adaptive businesses.
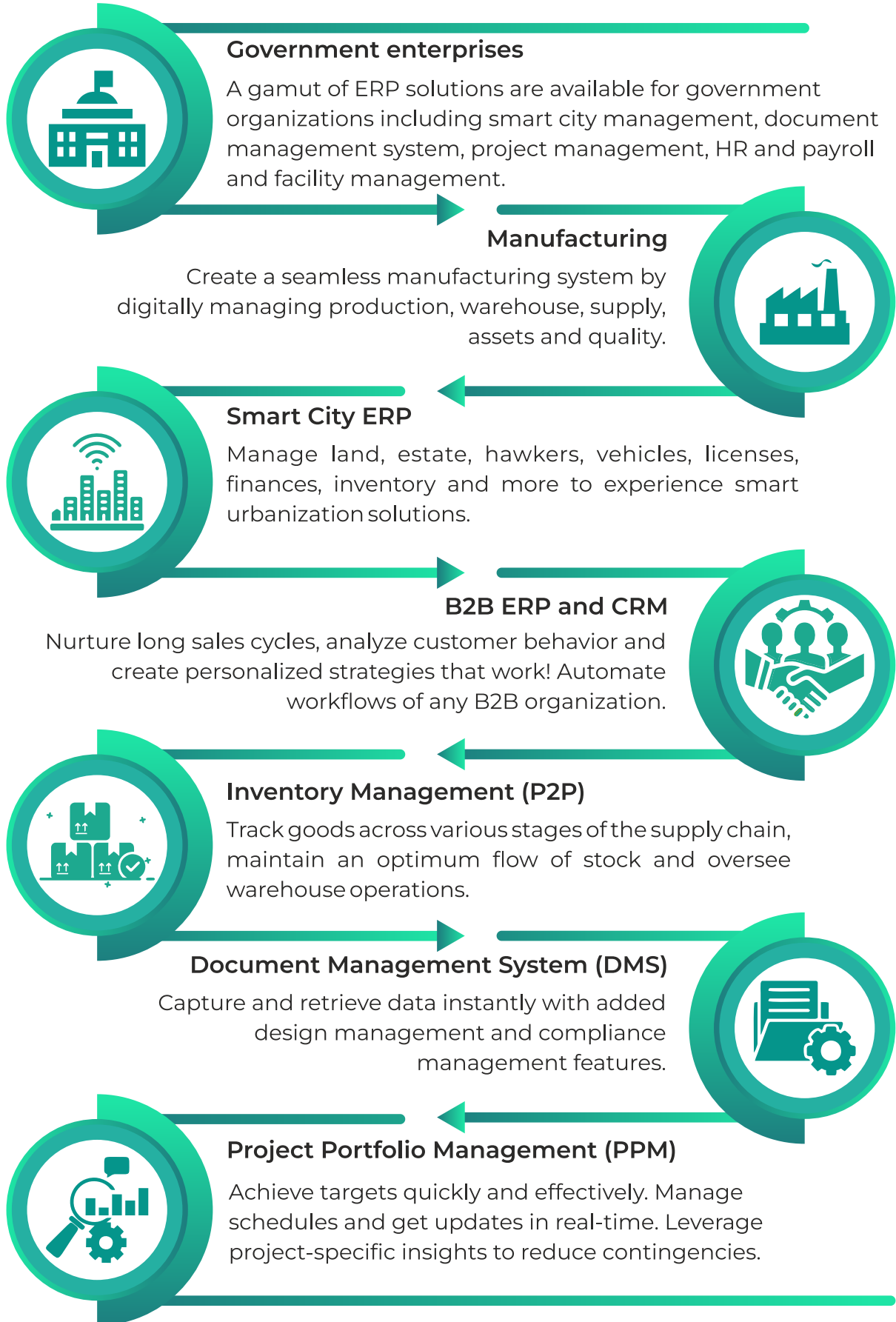
WHAT SETS US APART is our problem-solving development strategy. Based on the market demand and customer sentiment, our products are upgraded to be client-centric and industry-relevant.

StrategicERP is racing ahead of branded traditional systems in the market owing to its technological breakthroughs, lower costs, multi-platform compatibility and cross database.

Government ERP Software	
Business Automation Products	**Industry-Specific ERP**
Customer Relationship Management (CRM)	Real Estate
Project Portfolio Management (PPM)	Infrastructure
Human Capital Management (HCM)	Manufacturing
Property Management	Energy
Inventory Management (P2P)	Agriculture
Smart City ERP	Finance
Document Management System (DMS)	Legal

StrategicERP Products

Government enterprises

A gamut of ERP solutions are available for government organizations including smart city management, document management system, project management, HR and payroll and facility management.

Manufacturing

Create a seamless manufacturing system by digitally managing production, warehouse, supply, assets and quality.

Smart City ERP

Manage land, estate, hawkers, vehicles, licenses, finances, inventory and more to experience smart urbanization solutions.

B2B ERP and CRM

Nurture long sales cycles, analyze customer behavior and create personalized strategies that work! Automate workflows of any B2B organization.

Inventory Management (P2P)

Track goods across various stages of the supply chain, maintain an optimum flow of stock and oversee warehouse operations.

Document Management System (DMS)

Capture and retrieve data instantly with added design management and compliance management features.

Project Portfolio Management (PPM)

Achieve targets quickly and effectively. Manage schedules and get updates in real-time. Leverage project-specific insights to reduce contingencies.

StrategicERP Products

Customer Relationship Management (CRM)

Generate customer insights to manage sales pipeline, analyze campaigns, track customer journeys and convert more!

Real Estate ERP and CRM

Track longer sales cycles, automate pre-sales and site management, optimize project engineering and budget management.

Construction

Gain visibility into construction projects, budgets, procurement, contracting, compliance and site management.

Infrastructure

Enable operational efficiency, foresee project delays, optimize resources while increasing interdepartmental communication.

Human Capital Management (HCM)

Automate human resource activities including onboarding, attendance and payroll to optimize processes and personalize employee experiences.

Property/ Facility Management

Achieve targets quickly and effectively. Manage schedules and get updates in real-time. Leverage project-specific insights to reduce contingencies.
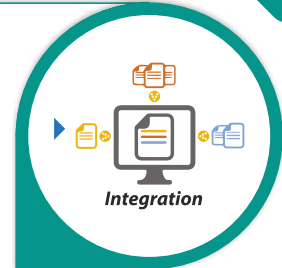
Agriculture

Run streamlined operations and optimise the full agribusiness cycle. Integrate with the latest technologies and equipment to create a fully connected businesses.

TOOLS & TECHNOLOGIES

Technology
- J2FX Framework on JAVA Platform (Auto Code Programming) - Designed by IITians
- Rated highly efficient and credible by 1,200 site users of one of our esteemed clients with more than 125 projects
- Web-based ERP Software - Compatible with Windows, Linux and Mac
- No browser/device dependability - operable on tablets, mobile phones, laptops and PC's
- Latest developments on RERA, GST, and TDS Returns available in ERP store

Integration
- Seamless Integration with Tally
- Import and export of data for Excel
- Biometric Integration
- Mobile, Email & SMS Integration
- Integration with MSP (Microsoft Project)
- IVR Integration (Click to call / Virtual Number)
- Complete Digital Media Integration

Implementation & Training
- Project Implementation as per schedules
- Quick & Successful Implementations
- Project Progress by PMP Certified Team
- Training on each and every module provided
- F1, F2 User manual for guidance & Video Tutorial

10k Mobile Apps Users
- Project Implementation as per schedules
- Quick & Successful Implementations
- Project Progress by PMP Certified Team
- Training on each and every module provided
- F1, F2 User manual for guidance & Video Tutorial

Domain Expertise
- Real-time Approvals and Communication through StrategicERP Mobile App - IOS & Android
- Online Chat by ERP Mobile App
- Customer Portal App for Project Status
- Digital Marketing App/ Channel Partner App
- Mobile App Voice Commands
- Employee Self Service (ESS) Portal App
- ERP Store (Update modules, choose add-ons as and when required)

StrategicERP® — Upcoming Version 22.1
Power of Technology Developed by IITians
- Version 22.1 (2x faster than 19.2)
- Bank Integration (Maker Checker approval)
- Login as another user (hierarchy-based)
- Scheduler in mobile app with reminder notifications
- Bulk mailer, bulk SMS from ERP on one click

Gain Control & Visibility with Government Solutions

It is essential to unify all processes of an organisation to prevent data silos. Increase visibility, collaboration and communication across all departments.

1. Instantly access data to get real-time updates
2. Plan better with predictive analytics
3. Easy to integrate with the latest technologies and machinery
4. Stay on top of emerging cyber threats
5. Save costs by standardising and optimising processes
6. Automate compliances and regulations
7. Customise ERP solution with industry-specific modules
8. Facilitate effective participation of citizens and stakeholders
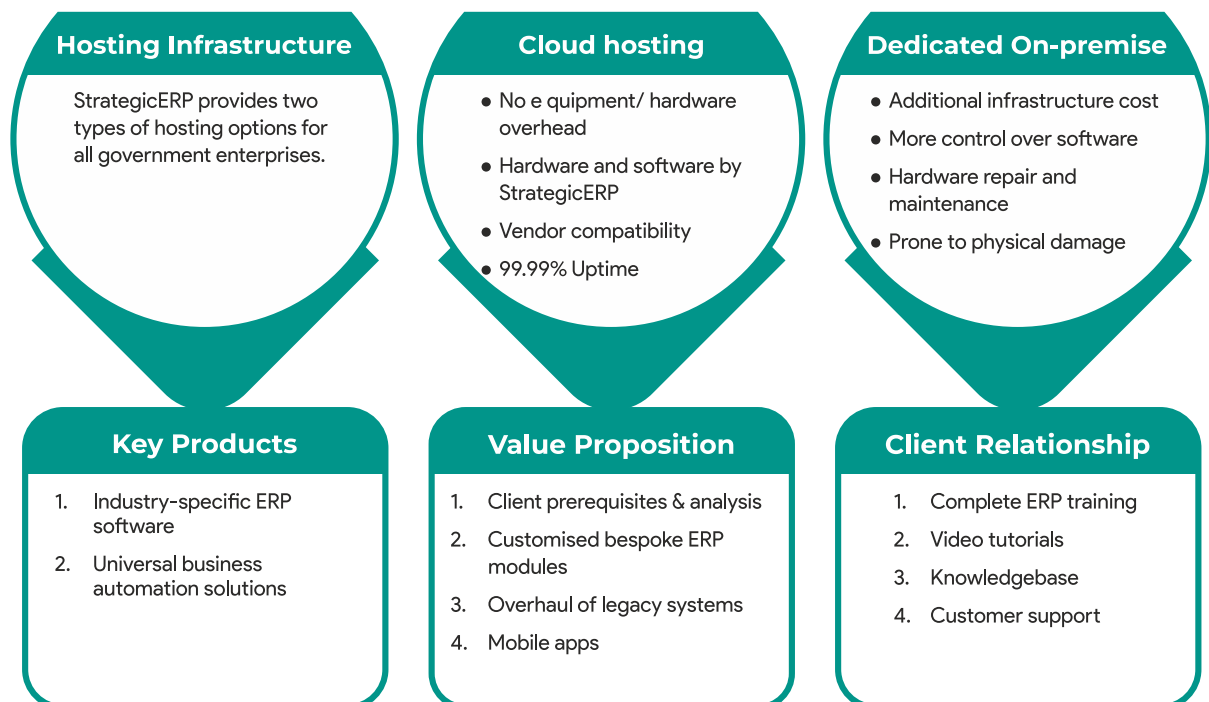9. Easily monitor and upgrade services

The latest version of StrategicERP's Government and Public Sector Software 22.1 is equipped with advanced technologies.

6. Low code/ No code Programming
7. Advanced analytics & forecasting
8. Multiple third-party integrations
9. Multilingual and multi-currency support
10. Mobile applications

1. Voice Commands
2. Digital media integration
3. Biometrics and Face ID
4. IoT integration
5. Inbuilt GPS tracking

Pick and choose your integrations to create a truly customised Government Software Solution.

1. Customer service
2. Geographic information system (GIS)
3. Task management
4. Compliance
5. Direct calling
6. Marketing and advertising
7. Productivity Tools
8. Machinery
9. Assets

StrategicERP Products on Government e-Market Place hosted by DGS&D

- Salary and Employee Management (HCM 19.2)

- Customer Relationship Management (CRM 19.2)

- Grievance Management (GM 19.5)

- Project Portfolio Management (PPM 19.2)

- Document Management DMS (19.2)

- Accounting and Bill Monitoring (B2B 19.2)

- Project Analytical Report (PAR 19.2)

StrategicERP Business Model

Hosting Infrastructure

StrategicERP provides two types of hosting options for all government enterprises.

Cloud hosting

- No e quipment/ hardware overhead
- Hardware and software by StrategicERP
- Vendor compatibility
- 99.99% Uptime

Dedicated On-premise

- Additional infrastructure cost
- More control over software
- Hardware repair and maintenance
- Prone to physical damage

Key Products

1. Industry-specific ERP software
2. Universal business automation solutions

Value Proposition

1. Client prerequisites & analysis
2. Customised bespoke ERP modules
3. Overhaul of legacy systems
4. Mobile apps

Client Relationship

1. Complete ERP training
2. Video tutorials
3. Knowledgebase
4. Customer support

Heavy Water Board department (HWB), under Government of India creates an Integration Information System (IIS) by implementing StrategicERP developed modules

Government of India
Department of Atomic Energy
HEAVY WATER BOARD
(ISO 9001/14001/OHSAS 18001 Certified Organization)

CLIENT

Bhabha Atomic Research Centre (BARC) Ministry of Atomic Energy, under Heavy Water Board department, Government of India

Responsible for production of heavy water, nurturing and facilitating R&D activities.

PROBLEM STATEMENT

To centralise its IIS with bi-lingual support to achieve a paperless office across its heavy water plants in addition to data integration at two locations.

SOLUTION

Development, Implementation, Integration of Software Modules for IIS-HWB Project (Integration Information System- Heavy Water Board)

STRATEGY

- Design and development of IIS modules
- Integration with vendor modules
- Compliance with security guidelines
- Proof of concept for 2 modules
- Additional forms and reports

ERP SUCCESS

- Web-based easy access
- 11 Customised IIS-HWB ERP modules
- Open Standards & Interoperability
- StrategicERP's 284 forms and 203 reports successfully delivered in 11 days!

StrategicERP-developed Applicant-Friendly Automated Selection Process for SINE IIT-B

IIT Bombay
SINE
Business Incubator

CLIENT

Society for Innovation & Entrepreneurship (SINE), IIT-Bombay, Powai, Mumbai.

An umbrella organisation at IIT Bombay, a technology business incubator providing 'Start to Scale' support for technology-based startups.

PROBLEM STATEMENT

Automate to quickly filter in quality applications based on the outcome of internal and external reviews, ultimately reaching either incubation or program.

SOLUTION

Designing and deploying a centralised SINE automated process flow development for incubation and program module.

STRATEGY

- Requirement analysis
- Module I-Incubation & Program
- Develop sub-modules, dashboards and reports
- Training & back-up
- Post-deployment support
- Free annual maintenance for the first year

ERP SUCCESS

- Visibility into reviewing and qualifying process
- Reduction in manual tasks
- Streamlines process for leads, pre-incubation, mentor, reviewer and document management
- Set incubation milestones and program requirements

Nashik Municipal Corporation selects StrategicERP to develop and implement an e-Governance Integrated Application Software

CLIENT

Nashik Municipal Corporation

The governing body of the city of Nashik in the Indian state of Maharashtra.

PROBLEM STATEMENT

Customise and revamp an e-Governance ERP solution to eliminate redundancies and serve the citizens better.

SOLUTION

Bilingual web-based ERP Software Integrated for Municipal Accounts, Inventory Management, Human Resources, Project Management and MIS reporting.

STRATEGY

- Identification of areas of improvement
- Train for functional and technical readiness
- Designated project manager
- Progress reports
- Adherence to NMC best practices

ERP SUCCESS

- Streamline workflows
- Integration of biometric attendance
- AI-based data analysis
- Mobile responsive ERP
- API integrations

Chandigarh Transport Undertaking Streamlined it Operational Processes with StrategicERP's Web and Mobile Software

CLIENT

AMNEX

Amnex Infotechnologies Pvt. Ltd., Ahmedabad, Gujarat

Adding the latest integrated technologies to businesses

CTU

Chandigarh Transport Undertaking, Chandigarh administration, India

PROBLEM STATEMENT

Design customised ERP software for the Chandigarh Transport Undertaking Project

SOLUTION

e-Governance ERP software for site, purchase, accounts and finance management + API integration of Kiosk with HR and Payroll module.

STRATEGY

- Deliver within timeliness
- Develop in accordance with pre-defined criteria
- Kick-off meeting, implementation and training
- Post-implementation support

ERP SUCCESS

- Paperless office
- Automated statutory compliance
- Flexibility with mobile app
- Options for post-implementation customisation and addition of new reports

Mobilise your Business with StrategicERP Apps
(for iOS and Android users)

Employee Self Service (ESS)

An organisation's workforce can log in and manage their own attendance, incentives, leaves, claim expenses, view awards and appreciation letters.

Happy To Help

The interactive application provides customers with information on product guarantee, warranty, sales and logistics support in addition to functioning as a help desk.

Customer portal App

The perfect mobile based ERP app for customers to view the progress of projects and payment breakdown structure, raise service tickets and view the status of their requests and payments.

Channel Partner App

An enterprise resource planning mobile solution for channel partners for the automation of business processes across various industries.

PPM App

The Project Portfolio Management App helps analyse and manage all projects of an organisation by optimising costs, processes and resources.

GIS Management App

GIS integration with ERP systems allows users to track and view progress on maps.

Facility Management

A powerful mobile ERP software that helps manage properties and facilities including processes such as lease, rental, sale, maintenance and more.
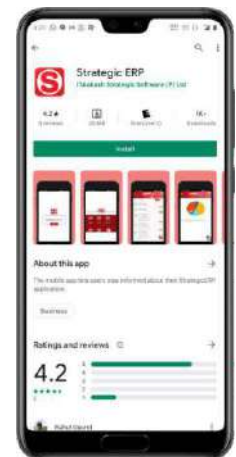
Real Estate CRM App

A real estate mobile ERP system extends mobility for the entire pre-sales and sales team. It helps make calls, view enquiry details, set follow-up reminders, view pending tasks and more.

B2B CRM App

A completely customizable business-to-business customer relationship management solution developed to nurture longer sales cycles.

SERVICES

At StrategicERP, our chief objective is to provide top-notch services to our customers. We guide our clients through various stages of software selection and implementation by educating them and enabling them to make informed decisions. Our service to our customers spans from consultation to successful implementation. We also suggest best practices in the industry and facilitate smooth and fruitful implementation.

CONSULTING

We want our clients to choose the option that will reap them the most benefit. We guide our customers to make an informed decision based on what will best suit their needs. We provide them with the knowledge they need to understand what exactly is the need for their business and make a decision accordingly.

IMPLEMENTATION

StrategicERP's Implementation Team experts follow a 360-degree proactive approach to implement enterprise application. We facilitate successful implementation by ensuring essential customization for user benefit and smooth integration of the solution with the existing systems. Our modularized and innovative 'rapid application development' technology helps at every step of the way including the feasibility study, allocation, installation, extensive testing and onsite training & hand-holding. We use a phase-wise approach for the implementation.

TRAINING

We believe that a software product is only as effective as its usage. This is why we assign a lot of importance to training programs to help users get the best out of StrategicERP products. With high-quality content created by expert trainers, we ensure that programs can benefit different user groups such as developers, end- users, and process managers.

SUPPORT

StrategicERP understands the value of support for our esteemed clients. We strive to offer the best possible and prompt support for smooth usage. Our support system is always available to help you with any problems you may be facing and ensure a smooth and pleasant experience.

StrategicERP's turnkey solutions for Government Departments and Agencies is developed by IITians for achieving process excellence and enhancing productivity.

Bhabha Atomic Research Centre (BARC):

StrategicERP's HR & Payroll solution provided automation for process optimization, enhancing personnel management, recruitment, on-boarding, payroll, attendance, and other critical HR functions.

Society for Innovation and Entrepreneurship (SINE):

StrategicERP mapped out the end to end process as per organisational requirements. We enabled online applicant registration in-house, Government incubation and funding programs, application review at various stages with multiple definable parameters, external reviewer feedback system.

Indian Merchants Chamber

StrategicERP's Bulk Mail product has helped them with Email ID validation, advanced filters, spam control, schedule optimisation, easy access to logs, email personalisation, and simplified user interface.

Brihanmumbai Municipal Corporation

Happy to Help! Product Features: Track online enquiry from customers about products and services, Track customer's queries, complaints and grievances, Address customers order and tracking related queries, Route queries and complaints to partners and distributors, Sharing online feedback form to customers.

📍 Our Locations

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Mumbai | Ahmedabad | Pune | Bangalore | Delhi NCR | Hyderabad | Jaipur | Chennai | Doha
UAE | African Continent

Range Of Products

- HCM – HRMS
- MANUFACTURING ERP
- PROJECT PORTFOLIO MANAGEMENT
- LEAD MANAGEMENT
- Customer Relationship Management
- GRIEVANCE MANAGEMENT
- P2P (INVENTORY MANAGEMENT)
- FINANCE MANAGEMENT
- STATUTORY MANAGEMENT
- HAPPY TO HELP (HELPDESK)

StrategicERP offers product customisation according to your budget and helps maximise your ROI